

Dear Friends

Thank you for your interest in the newest addition to the Robertson line-the Synergy Pack System. We at Robertson Harness are proud to be able to bring this fine pack line to the public once again.

Daniel Shurman, the original Synergy works designer and I have redesigned the old Synergy works pack designs to once again put it far out ahead in comfort, versatility, quality construction, and most importantly, value for the purchase dollar.

We are already receiving numerous reports from our new customers to verify our newest design concepts are working well. Of the newest improvements is more versatile sizing. Our packs are adjustable to fit a much wider range of people. The shoulder pads and waistbelt are still anatomically cut and sewn which is far more time consuming but produces contact areas which are vastly more comfortable and effective to the wearer. They are designed to fit the body, not mass produced assembly line techniques. In addition, our shoulder harness is totally adjustable-it not only can be adjusted for waist to shoulder height but it widens and narrows to fit the corresponding body width. Our 4.6FL now has a body size range from approximately 4'7" to 6'4". You can buy a child a pack that can be used the rest of his life with only the purchase of a larger waistbelt and mesh panel when he becomes an adult.

All seams in the packs have fully taped edges, all zippers in the pack have two rows of stitching, and all main seams have three rows of stitching with the exception of the wrap around heavy weight base which has four rows. The compression strap hook ups have been improved and there is another carrying handle on the side so with harness and waistbelt stripped(takes about 1 minute--see brochure) it can be carried and checked on like a suitcase.

The packs are still made from Dupont Cordura which costs more but has a much greater resistance to abrasion than pack cloth. The Synergy packs will be available in blue and brown.

Some people have mentioned our packs seem larger than advertised. There are two methods for measuring volume-one is to compute size by dimensions(height x width x depth). The other is to fill it full with something and measure what comes out. Most manufacturers use the second method; so for the record I did the same.

Our 4.6 FL came out at 54 liters which is 3300 cubic inches and our 5.9 FL is 84 liters or 5125 cubic inches without pockets!

No wonder they seemed different. The packs are very large compared to the originally figured size. The pack on the front of the brochure is a 5.9FL; the person wearing it is 6'2", 195 lbs for visual comparison.

We have good news and bad news for the original Synergy Works customers. First, the good news--all the accessory side pockets, improved double pockets, improved compression straps, improved shoulder straps, improved sternum straps (now included on all packs at no charge) will fit your earlier Synergy Works packs. The new waistbelt can be installed if you let us know what type of attachment your old pack has. A special note--we will be offering side and double pockets in green to outfit the original Synergy packs.

In that we are not the same company, I am sorry to say I cannot fully honor the old pack guarantee but I will do any repairs or warrantee work on a straight cost basis. No hipe or jive; simply what it costs us it costs you.

Now for the bad news--we do not have equipment light enough to make the old Synergy Works clothing so there is no way at this time I can supply it to those of you who keep asking for it--possibly at a later date.

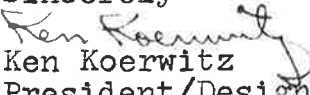
Robertson Harness has been in existence since 1970 producing the finest in quality technical climbing harnesses and related gear (distributed by Royal Robbins), the state of the art in hang gliding harnesses, plus a fine line of day packs, luggage, other related soft gear, and now the much honored Synergy pack line.

We run in a limited production situation and I will not lower the quality of any of my products for higher volume. So orders are taken on a first come first serve basis. I would prefer NO PRE-PAYMENTS. I would like to keep it on a COD or Master Card/Visa basis. It keeps it cleaner for everyone involved. There are ordering instructions in the brochure and if you have any additional questions which we have not answered by either this letter or the brochure, feel free to contact us. No collect calls please.

Attractive gift certificates for any of the Robertson/Synergy products for Christmas, birthdays, or other special occasions may be purchased by certified check, money order, or Master Card/Visa. Just let us know for whom, where to mail, and date needed.

In closing, I would like to say I sincerely believe the Synergy pack line to be of the highest quality in design, features, and materials for mountaineering or expedition packs that your money can buy. I hope to be hearing from you soon.

Sincerely

  
Ken Koerwitz  
President/Designer  
Robertson Harness  
Robertson Systems  
Synergy Systems